

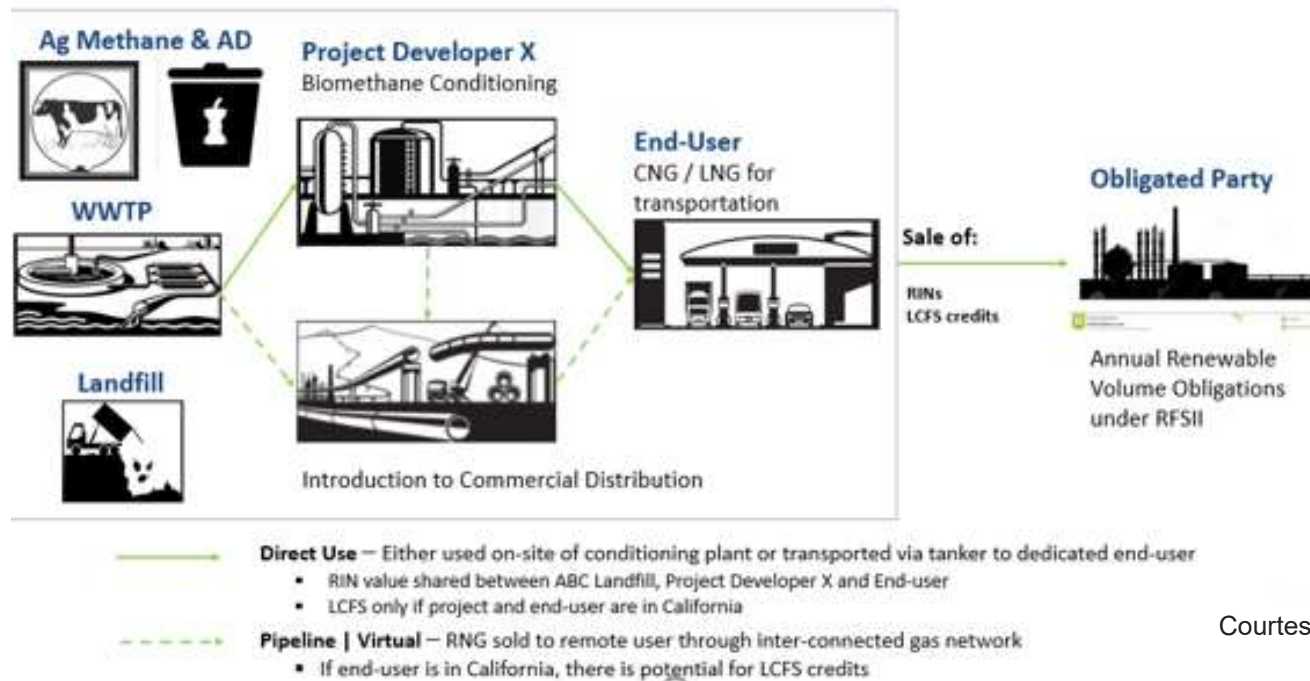


RIN and California LCFS Credit Revenue: RNG to CNG and CHP to EV



Dru Whitlock, PE
Global Practice Leader
Biosolids and Energy Recovery
801.244.4074
dru.Whitlock@stantec.com
April 23, 2020

RIN/LCFS Value Chain



Courtesy of Blue Source

RIN Buyers: Obligated Parties (e.g., BP, Shell, Exxon Mobil, Phillips, Chevron)



Companies that produce or import petroleum gasoline or diesel fuel in a given calendar year



Do not have to blend physical renewable fuel



Must satisfy renewable volume obligations (RVO) using RINs and/or cellulosic waiver credits

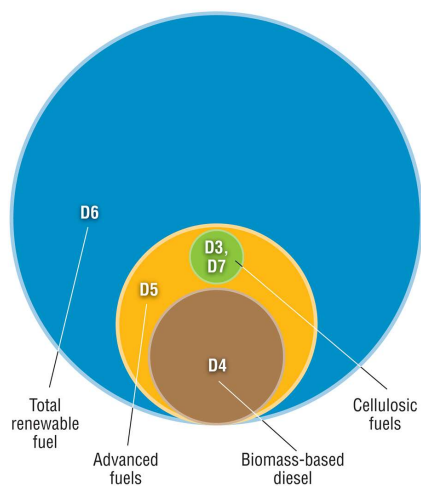
Can use prior-year RINs for up to 20% of the applicable RVO



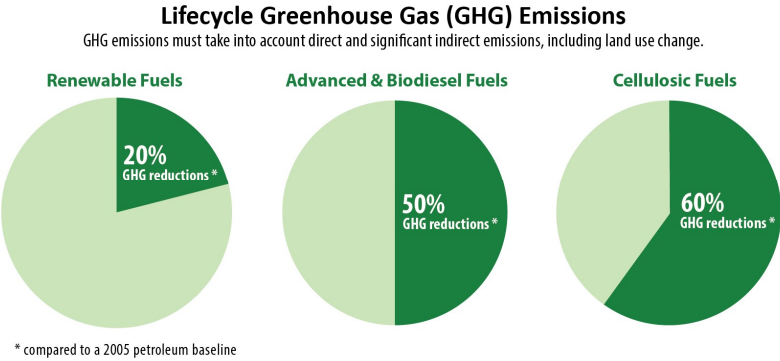
Acquire RINs through the purchase of physical fuel with RINs or through RIN-only transactions



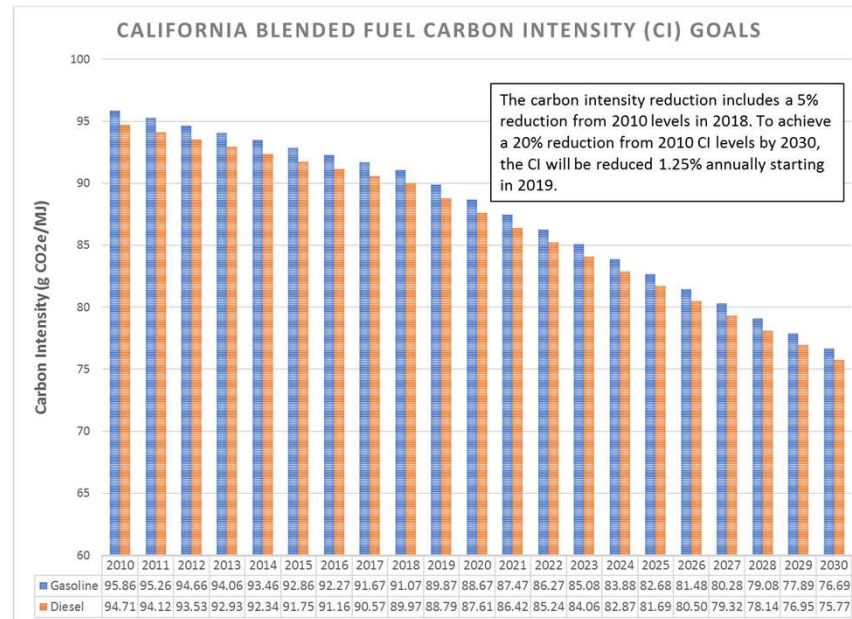
Renewable Fuel Mandates have GHG reduction criteria (established under EISA)



D-Code	Cellulosic Biofuel	Biomass-Based Diesel	Advanced Biofuel	Total Renewable Fuel
3	X		X	X
4		X	X	X
5			X	X
6				X
7	X		X	X



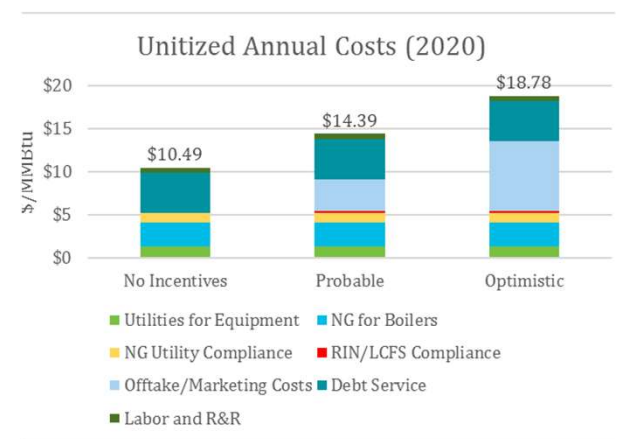
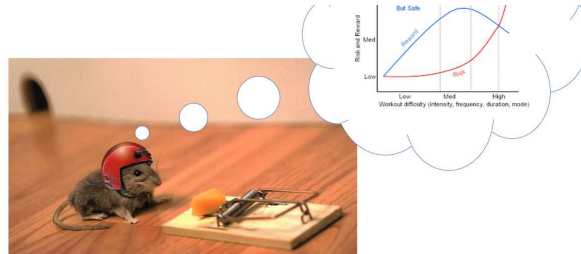
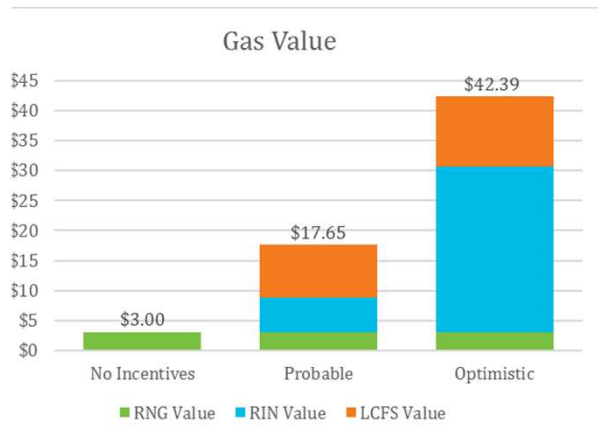
California Carbon Intensity Goals



2018 Renewable Fuel Standard-D3 RINs

- 11.7 RIN/MMBtu
- \$2.40/D3 RIN
- $\$2.40/\text{D3 RIN} * 11.7 \text{ RIN/MMBtu} = \$28/\text{MMBtu}$
- CA LCFS = \$8/MMBtu
- Fossil NG value is approximately = \$3/MMBtu
- RNG Value = \$39/MMBtu

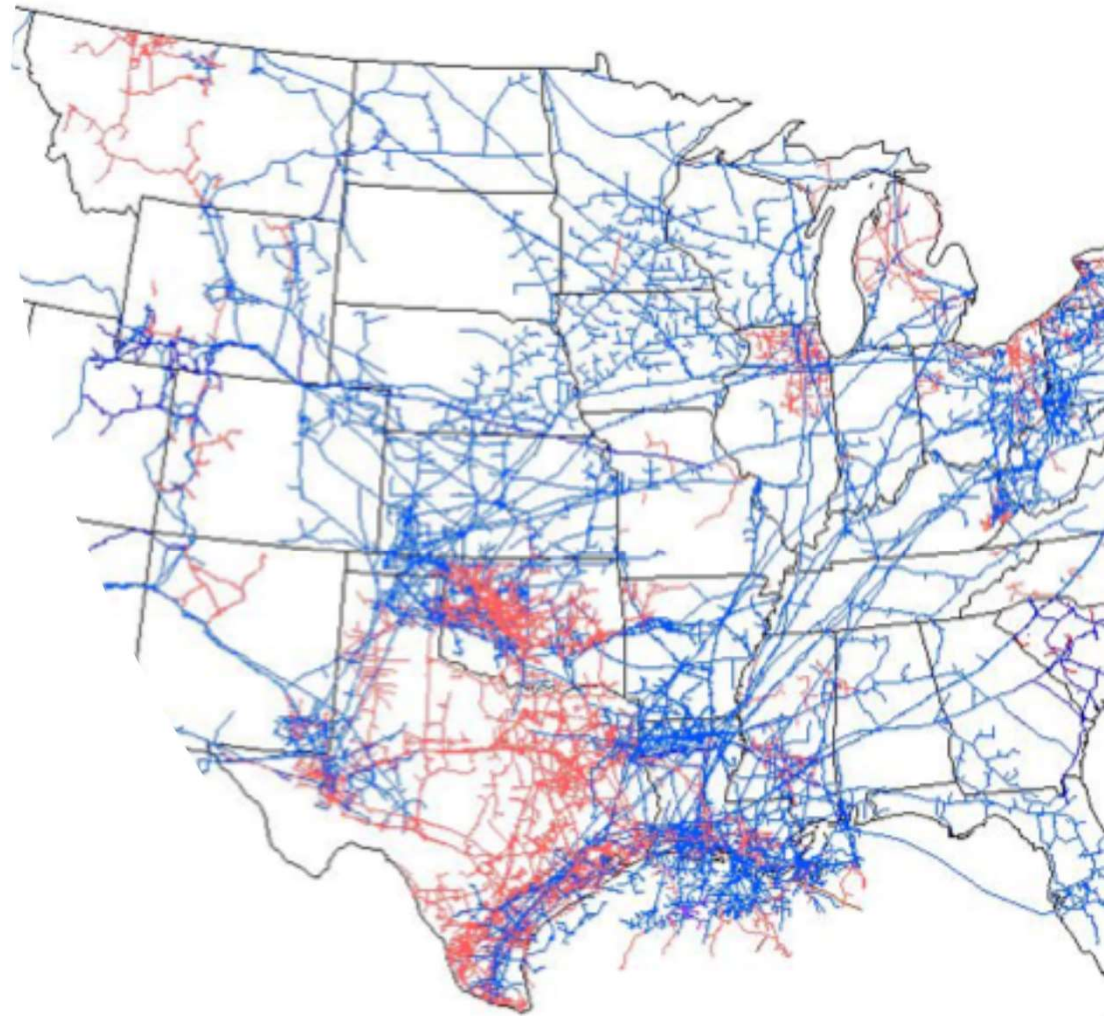




Value, Risk, Cost

Uncertainties

- Market fluctuation
- Supply/Demand changes
- Rule changes
 - Cellulosic feedstock classification
 - Small refinery exemptions
- Future volume obligations
- Changes in legislation
- Natural Gas Utility
 - Interconnection
 - Meeting specifications



Natural Gas Division, Gas Transportation Information

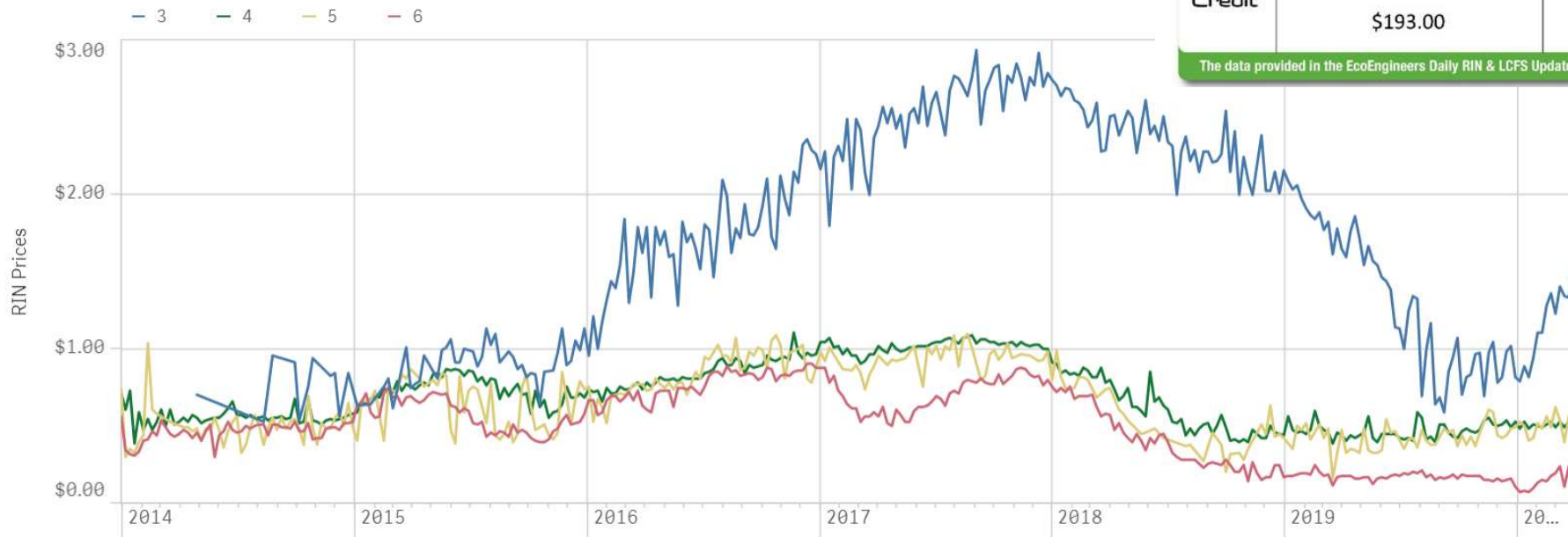
Current RIN Pricing

4/21/2020

D-CODE	Average Price		Closing Value	
	2019	2020	2019	2020
D3	\$0.950	\$0.974	\$0.950	\$0.975
D4	\$0.555	\$0.507	\$0.555	\$0.520
D5	\$0.545	\$0.510	\$0.540	\$0.510
D6	\$0.224	\$0.320	\$0.225	\$0.320
LCFS Credit	Average Price		Closing Value	
	\$193.00		\$193.00	

The data provided in the EcoEngineers Daily RIN & LCFS Update is intended for informational purpose only.

Weekly D3, D4, D5 and D6 RINs Prices



Transfer Date by Week, FUEL (D Code)

<https://www.epa.gov/fuels-registration-reporting-and-compliance-help/rin-trades-and-price-information>

Important Questions

- What is the historic and projected transportation market?
- Will there be demand for compressed natural gas (CNG) vehicles in the future?
- What biogas-to-energy option has the best environmental benefit?
- Without incentives, what is the best biogas-to-energy option? What is the “fallback position?”
- In areas such as California and progressive urban areas moving aggressively towards 100 percent renewable energy, will RNG have a market demand?



Urban Expansion

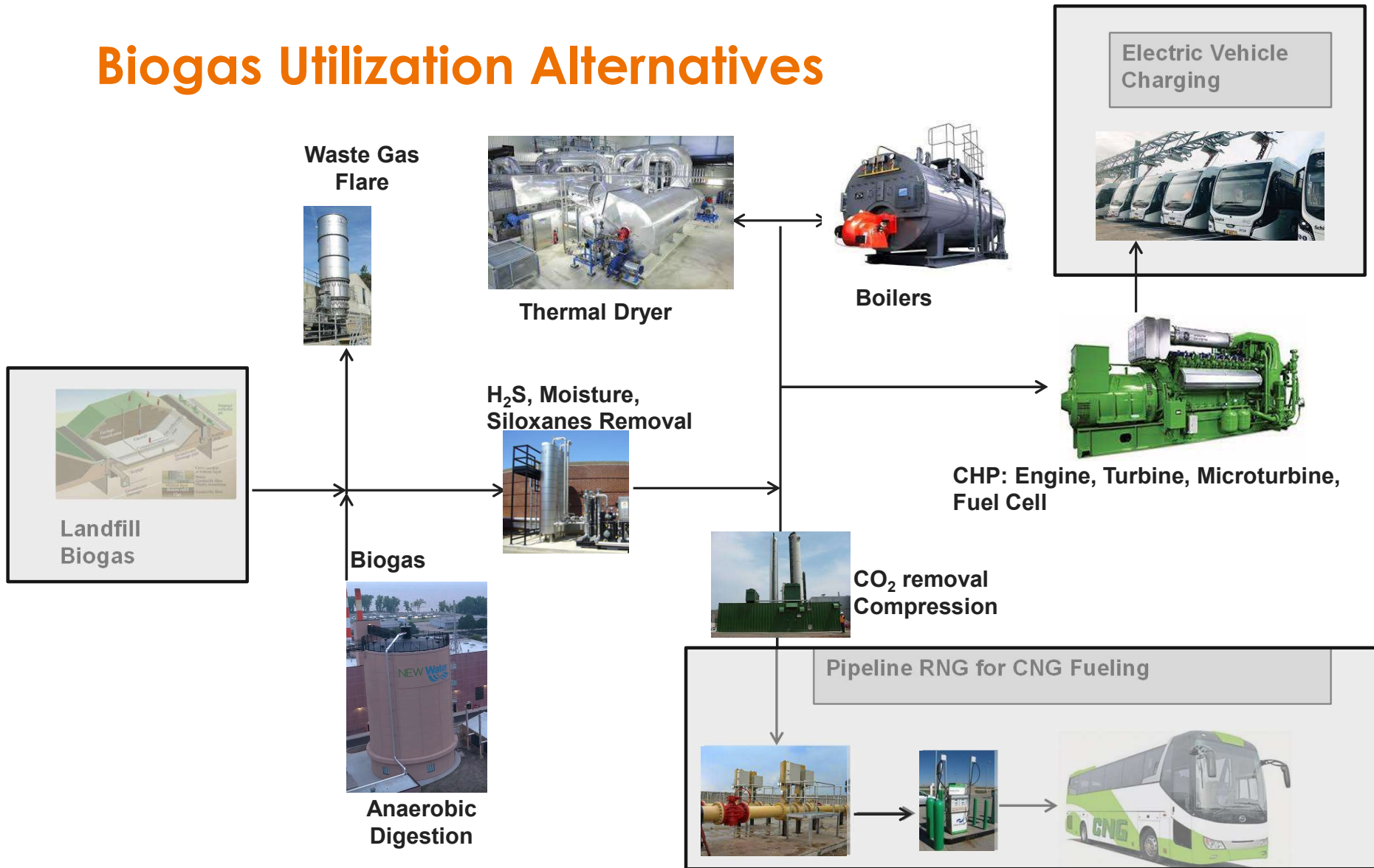


68% of the world population projected to live in urban areas by 2050, says UN

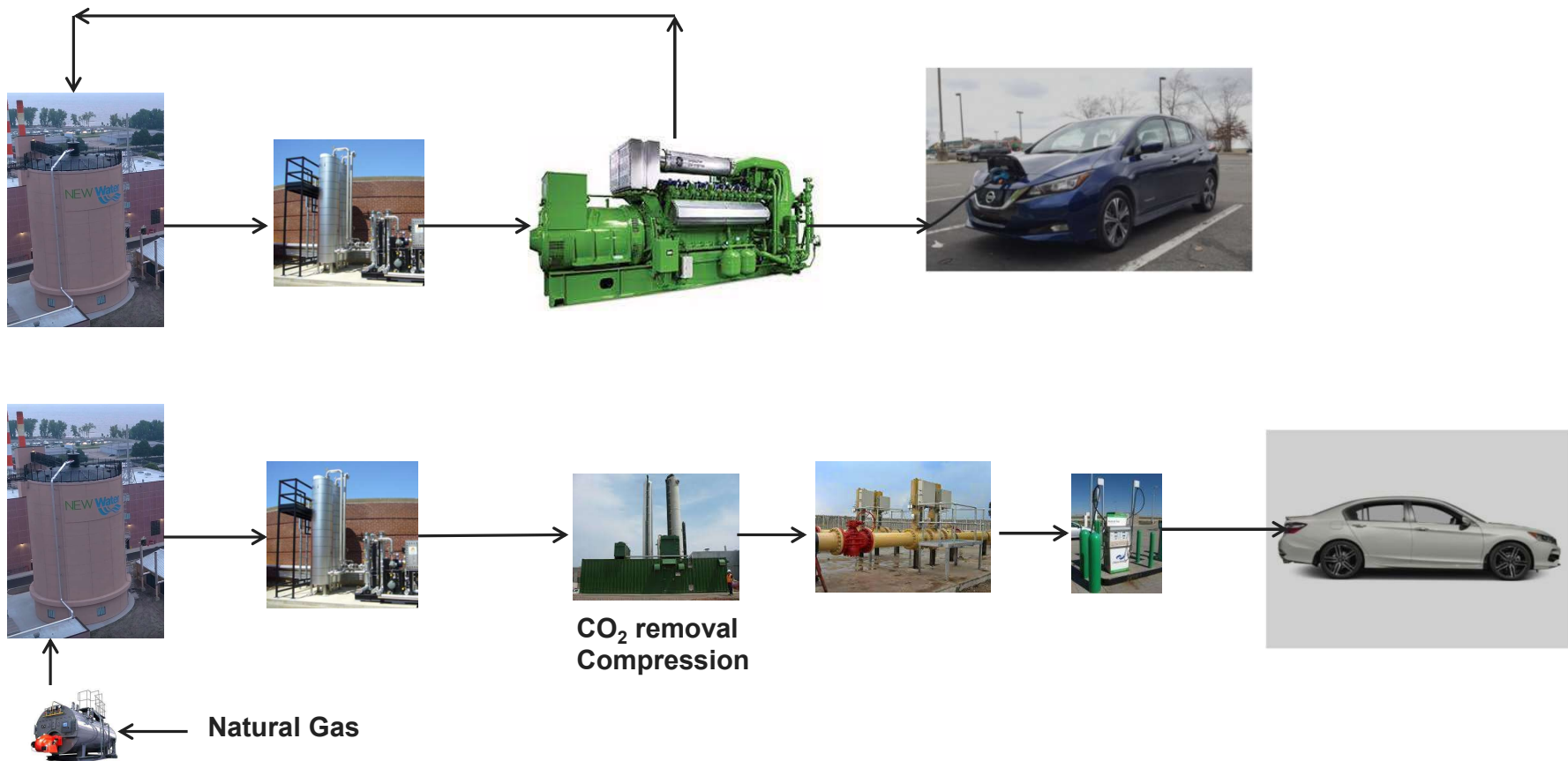
Global urban population growth is propelled by the growth of cities of all sizes



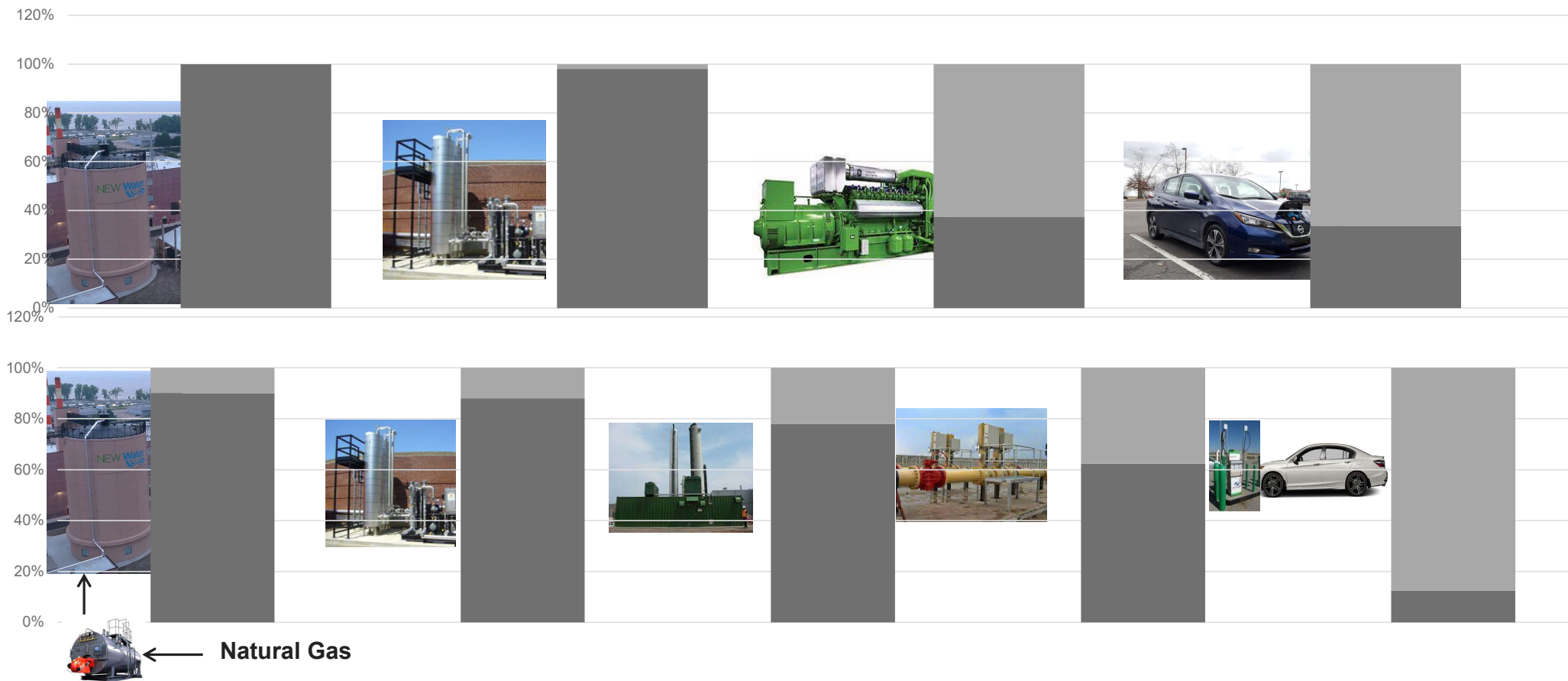
Biogas Utilization Alternatives



Energy Conversion Efficiency Compressed Natural Gas (CNG) Versus Electric Vehicle (EV)

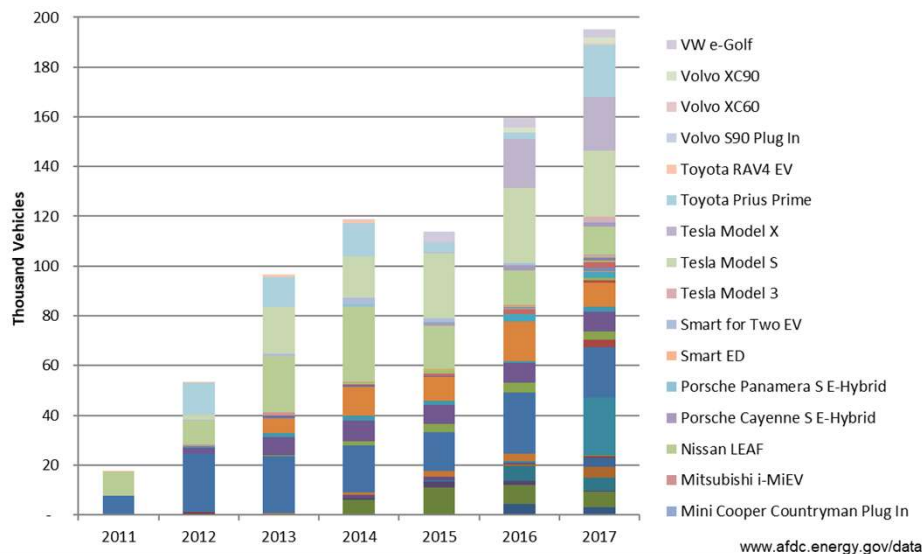


Energy Conversion Efficiency

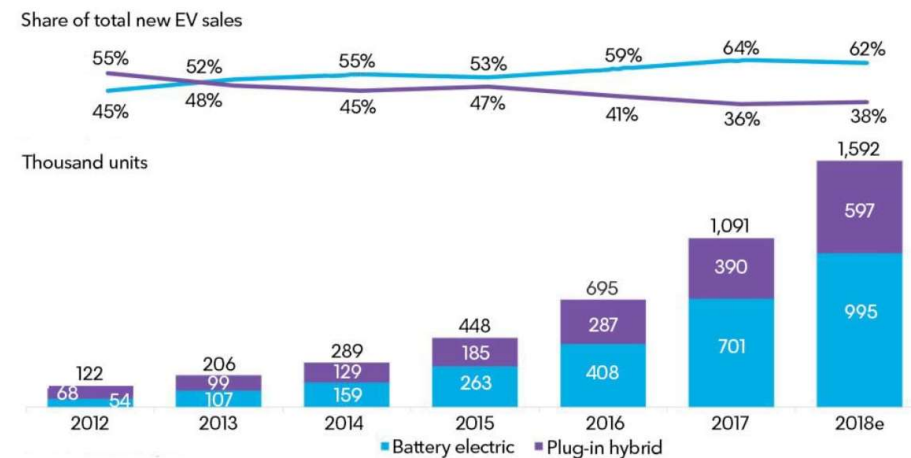


Battery and Plug-in Hybrid Electric Vehicle Sales (Thousand Vehicles)

U.S. Plug-in Electric Vehicle Sales by Model

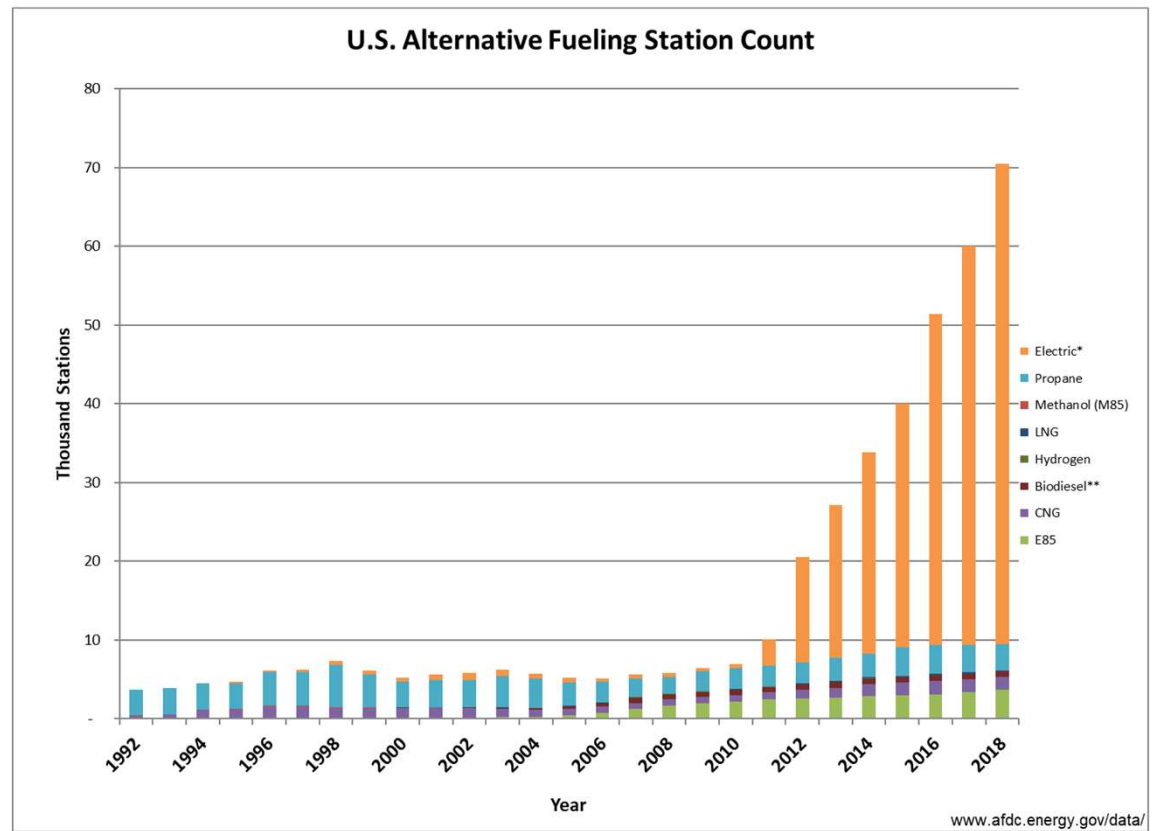


Global passenger EV sales by type



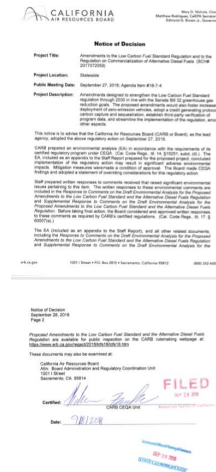
Source: Bloomberg New Energy Finance

U.S. Alternative Fueling Stations from 1992 to 2018



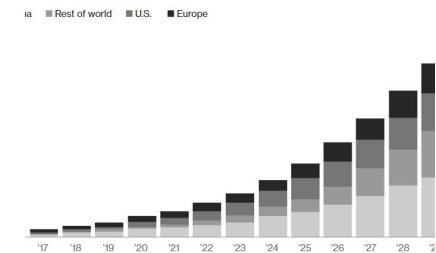
The Future of Vehicle Transportation

- Electric
- Driverless
- Shared



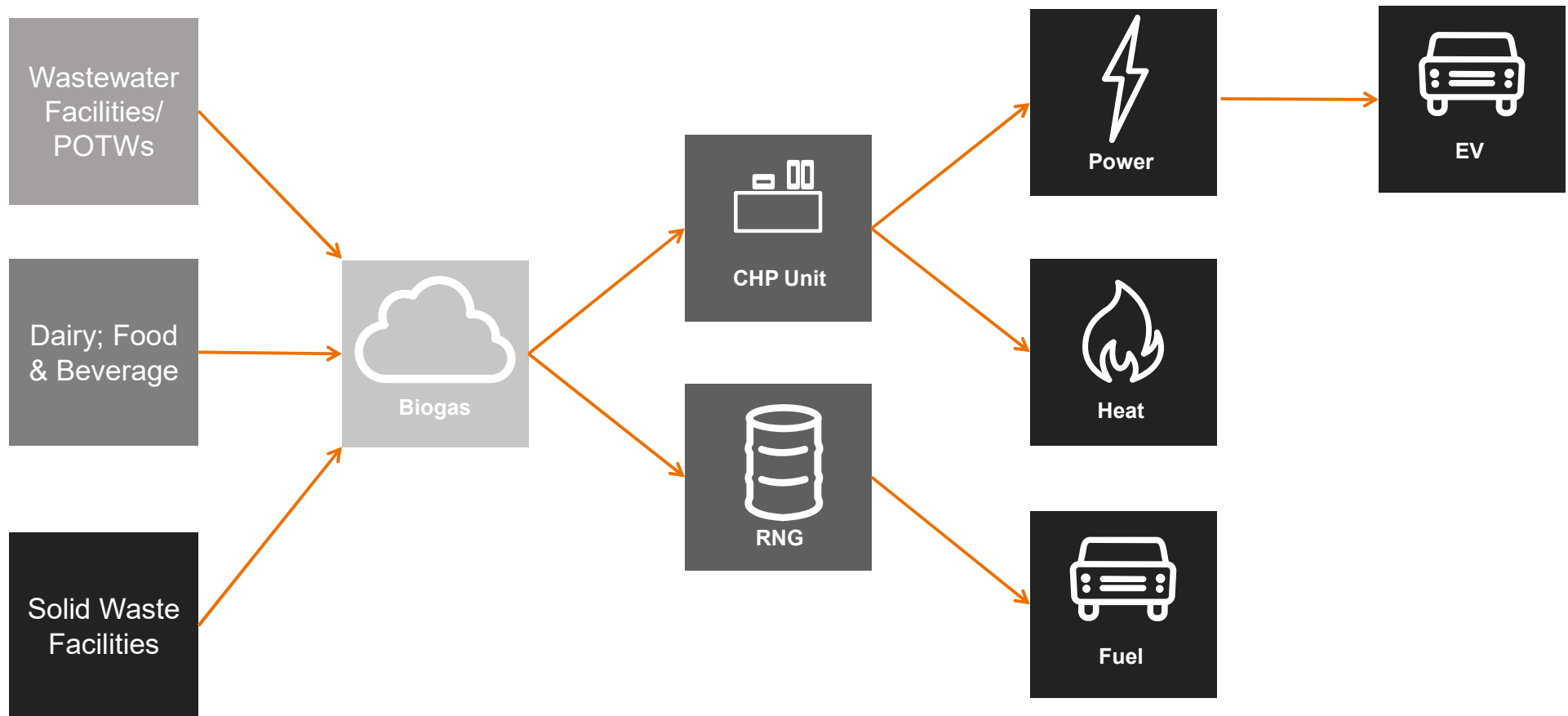
A vehicle (pictured) powered entirely on electricity from human waste has been unveiled at the Queensland Urban Utilities treatment plant, south west of Brisbane

Drive to Electric Cars
than 20 million sales are predicted by 2030



Bloomberg New Energy Finance

Conclusions



Conclusions

- Incentives are providing more economical biogas use options
- Incentives are uncertain, and, therefore, are complicating the adjudication process
- Huge growth opportunities for:
 - Co-digestion
 - Manure digestion
 - Dairy and Swine Operations
 - Landfill biogas capture and reuse
- Critical to understand the incentive construct when considering the economics
- Current RNG market looks strong and might be a good play for some utilities ... but is not a panacea
- RNG production needs an incentive mitigation strategy
- The case for CHP:
 - Electrification of energy infrastructure trend
 - Electrification of transportation trend
 - Economical fallback position
 - Environmental benefit



RIN and California LCFS Credit Revenue: RNG to CNG and CHP to EV



Dru Whitlock, PE
Global Practice Leader
Biosolids and Energy Recovery
801.244.4074
dru.Whitlock@stantec.com
April 23, 2020